



ITALY-U.S.
AEROSPACE BUSINESS NETWORKING FORUM



APPLICATION FOR U.S. DELEGATE

A limit of 12-15 U.S. companies will be accepted for this event, on a "first come, first served" basis, subject to approval by the Italian sponsor.

Your personal identification

Name:

Title (in your company):

Company:

Street address:

City, State and Zip:

Office Tel:

Cell:

FAX:

E-mail address:

We will use the information above as the point of contact for our communication with your company concerning the Forum. If there is another point of contact, please check the following and provide alternative contact information on a separate piece of paper: _____.

Your company

Year established:

Number of employees:

Annual revenue:

Your company's main line(s) of business: *(Please be specific. Phrases like "My company is a world-class leader in the XYZ sector" are not useful. We would prefer to see something like "My company designs and manufactures XYZs. Our primary customers are operators of general aviation aircraft and GA repair shops.)*

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International Trade Experience

Please let us know your company's experience in international trade. Do you export or have partnerships now with non-U.S. companies? If so, please provide details, such as where your export markets are and the extent to which your exports comprise your company's total sales.

Brag a Bit

Are there particular technologies, manufacturing processes, business practices, or market place successes achieved by your company that you are particularly proud of? If you would like potential Italian business partners to be aware of this, please let us know.

Your goals for the Forum

For the purpose of one-on-one meetings with Italian aerospace companies, please describe what it is that you seek to achieve (e.g., discuss production under licensing agreement).